



Third Quarter 2015 Earnings Supplemental Slides

Safe Harbor Provision

Statements in this presentation regarding LivePerson that are not historical facts are forward-looking statements and are subject to risks and uncertainties that could cause actual future events or results to differ materially from such statements. Any such forward-looking statements, including but not limited to financial guidance, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. It is routine for our internal projections and expectations to change as the quarter and year progress, and therefore it should be clearly understood that the internal projections and beliefs upon which we base our expectations may change. Although these expectations may change, we are under no obligation to inform you if they do. Actual events or results may differ materially from those contained in the projections or forward-looking statements. Some of the factors that could cause actual results to differ materially from the forward-looking statements contained herein include, without limitation: potential fluctuations in our quarterly revenue and operating results; competition in the markets for online sales, marketing and customer service solutions, and online consumer services; our ability to retain existing clients and attract new clients; risks related to new regulatory or other legal requirements that could materially impact our business; volatility of the value of certain currencies in relation to the U.S. dollar, particularly the currency of regions where we have operations; additional regulatory requirements, tax liabilities, currency exchange rate fluctuations and other risks as we expand internationally and/or as we expand into direct-to-consumer services; impairments to goodwill that result in significant charges to earnings; responding to rapid technological change and changing client preferences; the adverse effect that the global economic downturn may have on our business and results of operations; our ability to retain key personnel, attract new personnel and to manage staff attrition; our ability to expand our operations internationally; risks related to the ability to successfully integrate past or potential future acquisitions; failures or security breaches in our services, those of our third party providers, or in the websites of our customers; risks related to the regulation or possible misappropriation of personal information belonging to our customers' Internet users; technology systems beyond our control and technology-related defects that could disrupt the LivePerson services; privacy concerns relating to the Internet that could result in new legislation or negative public perception; legal liability and/or negative publicity for the services provided to consumers via our technology platforms; risks related to protecting our intellectual property rights or potential infringement of the intellectual property rights of third parties; risks related to technological or other defects distributing our services; increased allowances for doubtful accounts as a result of an increasing amount of receivables due from customers with greater credit risk; delays in our implementation cycles; risks associated with the recent volatility in the capital markets; our ability to secure additional financing to execute our business strategy; risks associated with our current or any future stock repurchase programs, including whether such programs will enhance long-term stockholder value, and whether such stock repurchases could increase the volatility of the price of our common stock and diminish our cash reserves; our ability to license necessary third party software for use in our products and services, and our ability to successfully integrate third party software; changes in accounting principles generally accepted in the United States; our ability to maintain our reputation; risks related to our complex products; our recognition of revenue from subscriptions; our lengthy sales cycles; risks related to our operations in Israel, and the civil and political unrest in that region; natural catastrophic events and interruption to our business by man-made problems; the high volatility of our stock price; and risks related to our common stock being traded on more than one securities exchange. This list is intended to identify only certain of the principal factors that could cause actual results to differ from those discussed in the forward-looking statements. Readers are referred to the reports and documents filed from time to time by us with the Securities and Exchange Commission for a discussion of these and other important risk factors that could cause actual results to differ from those discussed in forward-looking statements.

American consumers have wasted over

**60 MILLION HOURS
WAITING ON HOLD**

 (THAT'S 88 LIFETIMES!)

270 BILLION

CUSTOMER SERVICE **CALLS** ARE HANDLED EACH YEAR

AND ROUGHLY **HALF** OF THOSE GO UNRESOLVED



 PUT ON HOLD

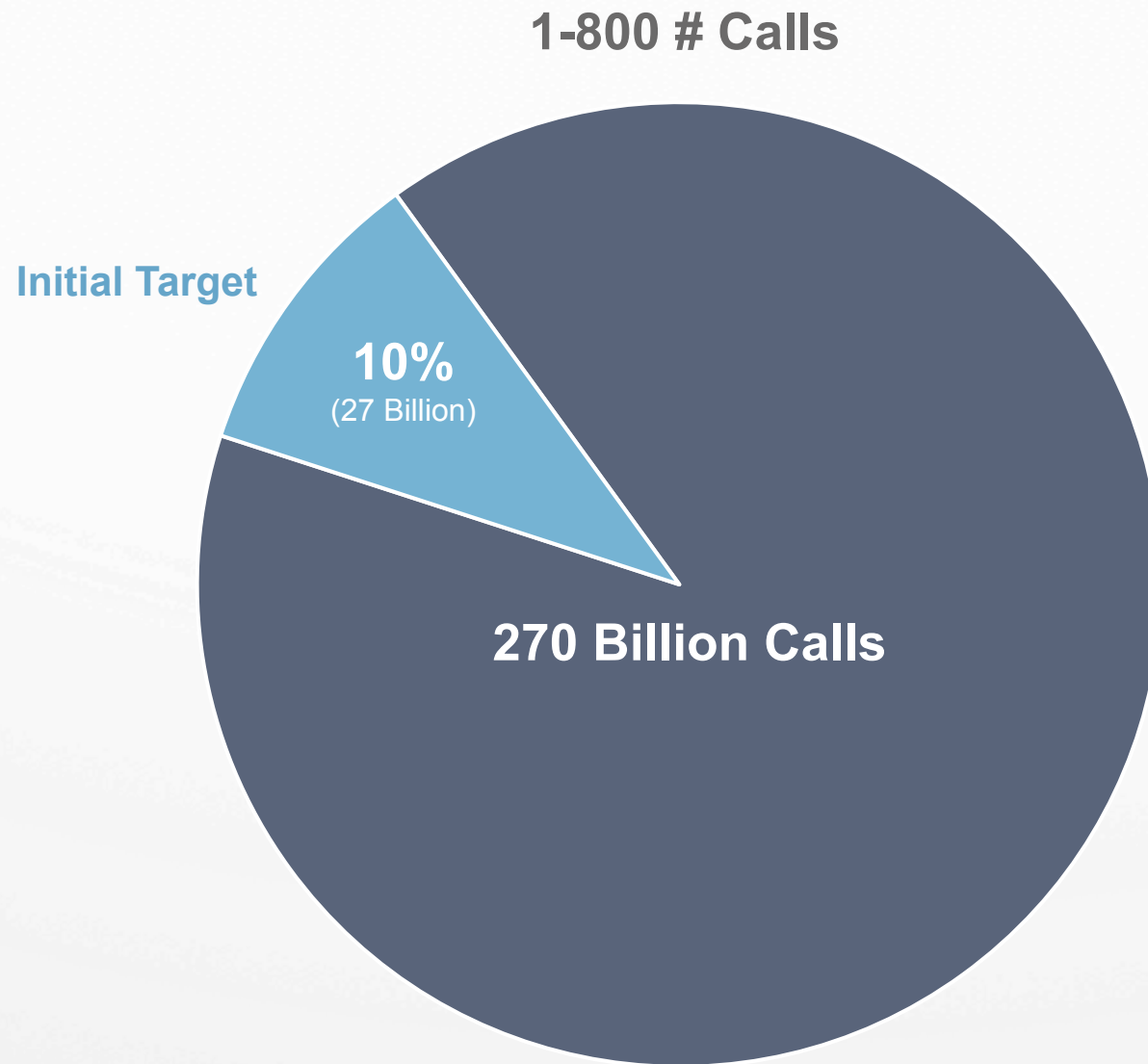


 HANG UP



 FEEL UNHELPED

Expanded Addressable Market



Web Chat



Strong Third Quarter Performance

- Multiple records set in third quarter 2015:
 - Record revenue
 - Record new business signed
 - Record international demand

	3Q:14	4Q:15	1Q:15	2Q:15	3Q:15
Seven-figure transactions	0	1	1	2	3

- Signed largest ever initial deal with a new customer
- Won a seven-figure expansion that will bring one of our largest existing enterprise customers onto LiveEngage
- Several experienced former LivePerson salespersons rejoined the Company
- Adjusted EBITDA above guidance

LiveEngage Validation

- LiveEngage migration is accelerating

	4Q:14	1Q:15	2Q:15	3Q:15
Customers Migrated	18%	20%	25%	34%

- Initial trends affirm LiveEngage is fueling strong usage with our customers

	4 to 6 months	7 to 9 months
Average post-migration Interaction growth	> 10%	> 20%

- LiveEngage creating opportunities that are larger, longer term, and more strategic
- Awarded SIIA's coveted CODiE for best customer success management solution
- Resoundingly positive feedback for Messaging capabilities and vision at Aspire

Select Guidance Measures

Guidance	4Q:15	2015
Revenue	\$59.5	\$239.5
Reported Growth	2%	14%
Constant Currency Growth	5%	19%
Adjusted Growth	10%	14%
Adjusted EBITDA	\$5.8	\$20.7
Adjusted EBITDA Margin	9.8%	8.7%

Previous 2015 Revenue Guidance	FX Impact	CAO Impact	Revised 2015 Revenue Guidance
\$243 - \$247	(\$3.0)	(\$2.5)	\$239 - \$240

Notes: 4Q:15 and 2015 estimates based on midpoint of guidance. Adjusted growth is in constant currency and excludes the impacts of the Contact At Once acquisition in 2015 and the ending of a large customer relationship in 2Q:15.